



# Press Release

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## **PBN Exceeds Primary ISO Goals, Ready for Audit** A logical extension of “Proof... Not Promises”

**Overland Park, Kansas** — Physician’s Business Network (PBN), a Kansas City-based medical billing and medical practice management company, today announced that they have met the two primary ISO goals required to maintain its ISO 9001 certification for the coming year. PBN originally achieved its ISO certification in July, 2006 and has maintained certification continuously since then.

“PBN was the first company of its kind in the U.S. to achieve ISO certification . . .” remarked Jud Neal, PBN’s CEO, “. . . and it’s an ongoing process to stay certified – our staff has to meet a long list of quality and performance goals throughout the year.”

The two main criteria PBN met—keeping payments under 40 days in A/R and keeping payments over 120 days under 20% for every PBN client—exceed the industry averages of 45 days in A/R and more than 20% of clients with payments past 120 days.

“We’re well on track with our other ISO criteria” said Phyllis Morris, PBN’s Director of Administration Services. “We’re confident we’ll pass this year’s annual audit with flying colors as we have the past four audits.”

### **Why ISO?**

To learn more about PBN’s ISO certification, including what the benefits of ISO Certification are to PBN clients, visit the ISO page on PBN’s website at <http://www.pbnmed.com/ISO-Certification.html>.

### **About PBN**

For more information about PBN’s commitment to quality in its billing and complete practice management services, please visit PBN online at [www.pbnmed.com](http://www.pbnmed.com).